

Success in 2022: CHF 1'052 million mortgages placed and management team expanded

Hyrock, the independent mortgage and real estate expert for sophisticated private and institutional clients, successfully closed the year 2022, thus confirming its growth strategy. The management team grew with the addition of Thomas Hilpert and Andreas Hitz, both experienced specialists in the field of mortgages/real estate. In 2022, Hyrock placed a total of CHF 1'052 million in mortgages.

Schindellegi, February 8, 2023; All three business segments (Mortgages & Financing / Real Estate / Investments) contributed to the growth. In 2022, a total of CHF 1'052 million in new mortgages were placed and extended. Of this amount, around CHF 270 million is attributable to non-traditional loans such as bridging and follow-up financing. The average amount of a placed mortgage was CHF 6.1 million. Hyrock has thus expanded its strong position as a mortgage and real estate provider in Switzerland.

Addition to Management Team

With Thomas Hilpert and Andreas Hitz, the expertise in the management team has been expanded. In future, Thomas Hilpert will be responsible for the Mortgages & Financing division. He has long-standing experience in private banking and real estate financing. Andreas Hitz is responsible for the Real Estate division. He is a proven real estate expert and has extensive experience as a real estate appraiser for complex projects and is a lecturer at SVIT school in Zurich.

Further investment products and close cooperation

In 2022, Hyrock launched new products in cooperation with independent asset managers, offering investment opportunities in non-traditional real estate financing. In addition, new collaborations with banks were executed last year with the aim of building up a loan portfolio or analysing and restructuring the existing one. "Interest rates on non-traditional financing remain very attractive. We are seeing very high demand, especially for transparent products with maturities of up to 4 years," says Tanguy Bonbled, Head of Investments.

Strengthening of the Geneva site

In 2022, the Geneva site was significantly strengthened. We moved into new, larger office premises at Rue du Mont-Blanc 12 and increased our local team on site in order to further grow in this very attractive region.

Ambitious goals for 2022

Hyrock will continue to pursue its growth strategy in 2023. The goal is to consolidate the acquired market position and maintain full independence. Alessandro Carroccia, CEO of Hyrock says: "With our team we are well positioned to offer the best solution to our customers and to achieve further growth, even in a difficult market environment".

For any questions or additional information:

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Hyrock is an independent mortgage and real estate expert specializing in the financing of investment properties, project developments and luxury real estate. This segment is very difficult to standardise and requires a higher level of advisory intensity combined with many years of experience. The regulatory requirements placed on banks and the ongoing adjustments to these framework conditions make it difficult for professional real estate investors and wealthy clients in particular to find tailor-made solutions. This is where Hyrock's unique expertise comes into play. Hyrock also enables institutional and private investors to invest directly or indirectly in mortgages. 20 specialists work for Hyrock at its offices in Zurich, Schindellegi and Geneva. Since its foundation in October 2018, Hyrock has successfully advised and placed mortgage volumes of over CHF 4.0 billion. For further information, please visit www.hyrock.ch

Short profile Thomas Hilpert



Has more than 20 years of national and international experience in the financial industry in various functions at major and private banks as well as in management consulting. In his role at Hyrock, he brings this expertise to bear in providing comprehensive advice to demanding private and institutional clients, as well as in the further development of the firm. Thomas holds a Master of Law from the University of Bern and a CAS from the University of Lucerne in Big Data Analytics.

Previous positions:

VP Bank – Head of Group Project Portfolio Management, CEO Office

Deutsche Bank – Head of Wealth Management German Speaking Switzerland

Credit Suisse – Market Area Head Zurich, Private & Wealth Management Clients

Short profile Andreas Hitz



Active in the finance and real estate business for over 15 years, at Hyrock he is particularly focused on complex real estate transactions and valuations. He understands the interplay of the various value drivers, interprets them with a high level of expertise and surprises with creative solutions. Andreas is a Certified Real Estate Investment Analyst (CREA) and holds a CAS in Digital Real Estate and a MAS in Real Estate Management. He is also a lecturer at the SVIT school in Zurich.

Previous positions:

Bank Julius Bär & Co Ltd. – Lead Valuer Real Estate Switzerland

Zuger Kantonalbank – Real Estate Valuer

Collier International – Real Estate Valuer