

Hyrock is an independent mortgage and real estate expert for sophisticated private and institutional clients in Switzerland. To ensure the sustainable growth of our organization and the targeted development of young talent, we are seeking a motivated and service-oriented

Career Starter (m/w) 80 - 100%

to start immediately or by agreement (based in Schindellegi or Zurich). From the very beginning, you will support our advisors in serving discerning clients and gradually take on more responsibility until you are ultimately able to manage selected clients independently. In addition, you will contribute to the company's continued growth. Along the way, you will gain experience in various areas, including traditional and non-traditional financing, real estate valuation, securities structuring, and credit and risk analysis.

Your Responsibilities

- Active involvement in the acquisition, structuring, and execution of complex real estate financings
- Active involvement in the acquisition, structuring, and execution of complex real estate financing transactions
- Independent analysis of real estate projects, business plans, and financing structures.
- Assisting in the placement of large mortgages and their allocation to banks, insurance companies, and investors.
- Structuring and implementing proprietary financing solutions, in particular:
 - Bridge loans
 - Mezzanine / subordinated financing
- Preparation real estate appraisals, financial models, loan applications, term sheets, and presentations.
- Direct client contact with investors, real estate developers, family offices, and entrepreneurs.
- Coordinating due diligence processes with attorneys, appraisers, notaries, and investors.
- Managing transactions and monitoring risks throughout the entire loan lifecycle.
- Structuring and establishing investment products (mortgage-backed securities)

Your Profile

- A degree from a Swiss university or college, or one recognized in Switzerland; ideally a bachelor's or master's degree in finance or real estate.
- Additional practical experience in related fields is a plus.
- Strong interest in real estate loans, complex capital structures, and risk management.
- Excellent analytical skills and insight.
- Team player with strong interpersonal and communication skills.
- Affinity for sales and enjoyment of direct customer contact.
- Entrepreneurial mindset, initiative, and high commitment to quality
- Excellent German and English skills; French is an advantage

We offer

You can expect a collaborative and diverse work environment in a performance-oriented, dynamic company.

- An 18-month, unique, and first-class training program at the intersection of real estate and finance, combining in-depth expertise in both fields with hands-on experience and promising a steep learning curve.
- The opportunity for a 3- to 6-month assignment at our branch in Geneva
- Comprehensive areas of responsibility and an active role in business development and client advisory services.
- Direct access to decision-makers and discerning clients.
- Performance-based compensation, attractive benefits, and exciting career development opportunities.
- Flat hierarchies in a corporate culture characterized by strong teamwork, respect, and collegiality.
- The goal is for you to join Hyrock's permanent staff as a consultant upon successful completion of the program.

Are you ready to take on responsibility and grow with us?

We look forward to receiving your application addressed to Mr. Mike Rose, Hyrock AG, Neuhausstrasse 8, 8834 Schindellegi (hr@hyrock.ch).