



Hyrock is an independent mortgage and real estate expert for sophisticated private and institutional clients in Switzerland. For our headquarters in Schindellegi and our office in Zurich, we are looking for a motivated and service-oriented

Associate Real Estate Private Debt & Structured Financing (m/w)

80 - 100%

You support our advisors in serving demanding clients and will gradually take on more responsibility, eventually managing selected clients independently and with the required diligence. In addition, you will contribute to the further development of the company.

Your Responsibilities

- Active involvement in the acquisition, structuring, and execution of complex real estate financings
- Independent analysis of real estate projects, business plans, and financing structures
- Participation in the placement of large mortgages and their distribution to banks, insurance companies, and investors
- Structuring and implementation of our own financing solutions, in particular:
 - Bridge loans
 - Mezzanine / subordinated financing
- Preparation of financial models, credit applications, term sheets, and investor presentations
- Direct client interaction with investors, developers, family offices, and entrepreneurs
- Coordination of due-diligence processes with lawyers, valuers, notaries, and investors
- Managing transactions throughout the entire deal lifecycle up to closing
- Active market monitoring and support in further developing the product and investor universe

Your Profile

- Completed education in banking or insurance, ideally supplemented by initial further education (e.g. CAS)
- Initial experience in credit, real estate, structured finance, or investment
- Strong interest in Real Estate Private Debt and complex capital structures
- Excellent analytical skills and understanding of ranking, collateral, and risk
- Sales affinity and enjoyment of direct client interaction
- Entrepreneurial mindset, initiative, and high commitment to quality
- Excellent German and English skills; French is an advantage

We offer

You can expect a collaborative and varied working environment in a performance-driven, dynamic company.

- Broad responsibilities and an active role in acquisition and execution
- Direct access to decision-makers and demanding clients
- Very steep learning curve in a specialised real-estate-private-debt boutique
- Performance-based compensation with attractive development opportunities
- Flat hierarchies within a corporate culture characterised by strong teamwork, respect, and collegiality

Are you ready to take on responsibility and grow with us?

We look forward to receiving your application addressed to Mr. Mike Rose, Hyrock AG, Neuhofstrasse 8, 8834 Schindellegi (hr@hyrock.ch).